

## CRMD-HSO WIN WIRE: A Price Industries Company

<b>Customer Details</b>	Price Industries is a market leader in supplying air distribution, critical controls, and noise control products. Price’s commitment to research, development, innovation, and precision engineering remains the cornerstone of the company. They invest relentlessly in product development, in both differentiated niche products and standard commodity products.
<b>Project Type</b>	CRMD-HSO’s Bid Management/Construction Blueprint solution for Dynamics 365 for Sales Enterprise.
<b>Deal Size</b>	30 new users of Dynamics 365 for Sales Enterprise.
<b>Industry</b>	Manufacturing/Construction Supply
<b>Problem Solved</b>	Price needed a solution that could manage multiple contractors/re-sellers bidding on construction projects using Price products. CRMD-HSO’s Bid Management solution not only provided the ability to manage multiple contractors, but also offered their sales team the ability to manage opportunities, contractor win rates, and any other contacts associated with the construction project.

<b>CRMD-HSO Team</b>	Evan Kosmidis - Senior Sales Lead
<b>Microsoft Team</b>	Jordan Lais - Director, Business Applications at Microsoft – Canada Lisa Fults - Microsoft Dynamics 365 covering Western Canada



### CRMD-HSO TEAM



**Evan Kosmidis**

### MICROSOFT TEAM



**Jordan Lais**



**Lisa Fults**