

CRMD-HSO WIN WIRE: Durisol Ltd.



Customer Details	Durisol leads the industry, as it has, for more than 68 years. The company models the highest standard of noise & retaining wall systems. Durisol collaborates and innovates for the robust needs of the transportation, building, and energy sectors across North America.
Industry	Construction
Solution Sold	This is an executive discovery project to review business requirements and to recommend a Microsoft CRM and ERP solution.
Deal Size	A 30-hour initial discovery project with an expansion to implement the projects after the recommendations are presented.
Challenge	Durisol has many disparate systems and they need a common platform for their many sister companies. They are using this project to recommend a CRM/ERP platform to implement in all of their companies.
Outcome/Impact	This is a discovery session, including multiple workshops, to discuss Durisol's current state and recommend a modern and robust platform.

CRMD-HSO Team	David Cooper - Senior Sales Executive Kris Tayag - Service Manager
Microsoft Team	Dan Mennie - Microsoft Business Applications Channel Leader

CRMD-HSO TEAM



David Cooper



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MICROSOFT TEAM



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