

CRMD-HSO WIN WIRE: G&W Equipment, Inc.

<p>Customer Details</p>	<p>G&W Equipment, Inc., is a locally owned and operated lift truck and material handling company in North Carolina, South Carolina and Georgia. G&W Equipment is an authorized dealer and service provider for CAT® Lift Trucks Mitsubishi Forklifts and Jungheinrich Forklifts. G&W is a full-service provider of forklifts (including new forklifts, used forklifts, and rental forklifts) and service and parts. The company also offers material handling solutions and a complete online catalog.</p> <p>From initial consult through delivery, installation, and training, G&W is there to help both private and public customers overcome their power challenges. They also offer aftermarket services, including site commissioning, equipment inspection, and onsite training.</p>
<p>Project Type</p>	<p>Field Service Joint Sale with Aptean's Equipsoft Solution</p>
<p>Deal Size</p>	<p>50 Licenses</p>
<p>Industry</p>	<p>Equipment Dealer</p>
<p>Problem Solved</p>	<p>The proposed solution for G&W helped streamline appointment scheduling and enabled remote work for technicians. The solution gave technicians the opportunity to improve the management and allocation of resources, plan and schedule service activities optimally, and efficiently automate planning.</p>

<p>CRMD-HSO Team</p>	<p>Pierre Bertrand - Senior Account Executive and Solution Architect</p>
<p>Microsoft Team</p>	<p>US Equipment Dealer Team</p>



CRMD-HSO TEAM

