

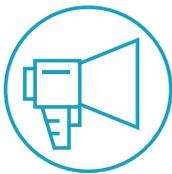


Built on the industry-leading Microsoft Dynamics 365 platform, aec360 is the Architecture, Engineering, and Construction (AEC) industry’s most comprehensive and proven cloud-based business platform. With industry-specific solutions that span the entire value chain of an AEC firm, aec360 can help your firm find and win more work, efficiently deliver, and account for your work, and hire and retain the best possible talent.

What is aec360?

aec360 is a comprehensive marketing, business development, project management, accounting, and human resource management solution purpose-built for AEC firms.

MARKETING



- Marketing Lists
- Campaigns
- Events
- Content
- Surveys
- Email Marketing
- Marketing Analytics

BUSINESS DEVELOPMENT



- Clients & Contacts
- Relationship Intelligence
- Project Leads
- Pursuit Management
- Go/No-go Workflows
- Project Experience
- Employee Qualifications
- Document Assembly
- Customer Analytics

PROJECT MANAGEMENT



- Project Estimates
- WBS & Task Management
- Contracts
- Project Budgets
- Resourcing
- Subconsultants
- Time & Expense
- Billing
- Project Analytics

ACCOUNTING



- Financial Management
- Project Accounting
- Revenue Recognition
- AR, Credit & Collections
- Accounts Payable
- Fixed Assets
- Budgeting
- Tax
- Financial Analytics

HUMAN RESOURCES



- Recruiting
- Onboarding
- Administrative HR
- Performance
- Training
- Leave & Absence
- Compensation
- Benefits
- People Analytics

Why aec360?

This unique solution, purpose-built for the AEC industry, integrates all of your firm’s business areas to provide a true 360-degree view of your business. Any time, from any location, on any device.

- ✓ Find and win more work with a modern business development, marketing, and relationship intelligence platform.
- ✓ Successfully deliver your client projects with a strong project management foundation.
- ✓ Confidently manage finances and handle all facets of project accounting.
- ✓ Attract, deploy, and retain the best possible talent with a powerful human resource management suite.

What makes aec360 unique?

No longer do AEC firms have to choose between limited industry-specific solutions and generic applications that aren’t suited for the AEC industry. With aec360, you get the best of both worlds - a comprehensive industry-specific business suite AND a best-in-class cloud platform built to leverage the Microsoft tools your employees use every day.



2019 Partner of the Year Winner
Dynamics 365 for Sales Award
2019 Partner of the Year Finalist
Dynamics 365 for Talent Award
Media & Communications Award

